

# Fulfilment Costs Breakdown



## Understanding Every Step of Your Fulfilment Costs

We'll welcome an initial conversation to understand the needs of your business. Once you receive your detailed quotation, there are **NO HIDDEN COSTS**.

### 1 RECEIVE

You will pay us for receiving, unloading, checking, verifying and putting away your inbound stock. Your stock may arrive in cartons, on pallets or in containers. The cost of this will be agreed upfront once we understand exactly how your goods will be arriving to us, how they will be initially packed and how they need to be stored.

### 2 STORAGE

Total m <sup>3</sup>	m <sup>3</sup> per week from	m <sup>3</sup> per month from
0-25	£2.66	£11.53
25-50	£2.52	£10.92
50-100	£2.38	£10.32
100+	£2.24	£9.71

We primarily use a per m<sup>3</sup> pricing model based on the outer dimensions of your products. Our warehouse management system calculates the exact storage space you occupy and automatically adjusts as goods are shipped out. You are billed monthly for the precise space used. For certain products where this model is not applicable, we will inform you upfront.

### 3 PICK & PACK

Per month	1st Pick from	Additional Picks from
250-500	£2.16	£0.36
500-1,000	£1.98	£0.34
1,000-2,000	£1.80	£0.30
2,000-3,000	£1.62	£0.28
3,000-4,000	£1.44	£0.26
4,000-5,000	£1.26	£0.24
5,000+	£1.08	£0.22

For most simple B2C orders, we agree on a fixed pick rate per order, with a lower rate for additional items in the same order. For more complex B2B orders, such as shipping pallets of mixed goods to resellers, we may charge by the hour. All pricing options are agreed upon upfront to ensure there are no hidden charges or surprises on your bill.

### 4 PACKAGING

**General Packaging:** After understanding your needs, we'll quote you for all materials - bags, boxes, void fill, tape, pallets and shrink wrap - at discounted rates from our suppliers.

**Bespoke or Printed Packaging:** We offer bespoke or printed packaging and can use your provided packaging. We avoid plastics to ensure everything left after unboxing is recyclable.

Your unique packaging costs will be detailed in your proposal.

### 5 UK SHIPPING

We partner with DPD, DHL, FedEx/TNT, Royal Mail and UPS for delivery. We also manage palletised deliveries through Palletways and Palletline.

**Tracked 2-3 Day:** From £2.99  
**Tracked Next Day:** From £3.69

### 6 DELIGHT

We don't charge for delighting our customers - your satisfaction is our reward!